
Sales

The Global Consultant Relations team is the firm's primary contact with the biggest global investment advisory firms. The team's main focus is to ensure GAM's strategies are referenced by the global consultant community, working closely with regional sales teams.

Being part of The Global Consultant Relations team you may be working on your daily tasks in the morning and then have to handle an urgent client request in the afternoon, so a typical day may be difficult to predict. However, the team's ultimate responsibility is to ensure that the external databases are kept up to date with GAM's fund information across the board. Additional responsibilities may include the following:

- Updating clients on changes in professional management teams
- Preparing materials for client meetings and events
- Responding to internal and external queries
- Analysing GAM funds using various analytical tools

As you progress in the role, you will be exposed to various parts of the business and you will need to have the ability to think on your feet in any given situation. It is important for you to be a team player but also be able to work effectively on your own on any given task or project. It is an exciting and challenging role and one in which you will be able to gain a lot of experience over the course of the period.