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## PRESS RELEASE

## **GAM** hires two directors for North American distribution team

GAM Investments today announced the appointment of Nick Tan and Ian Walker in the role of Director – Business Development. Their appointments shortly follow the promotion of Peter Mostarac, who joined GAM in 2011, to Head of North America. Nick and Ian will be based in New York and Chicago, respectively, and will report to Peter.

In their roles, Nick and Ian will be responsible for business development and client relationships in North America. Their appointments will further expand GAM's local presence and deepen the firm's relationships with institutions in the US and Canada.

Nick joins GAM after three years at Conning, where he was a Consultant Relations Manager, responsible for managing relationships with global and regional investment consultants and OCIO providers. Prior to Conning, he was an Institutional Sales Associate at Aegon Asset Management and a Senior Investment Analyst at Willis Towers Watson. Nick holds a Bachelor of Business Administration and Bachelor of Arts, Organizational Studies from the University of Michigan. He also holds the CFA and CAIA designations.

lan joins GAM from Calamos Investments, where he spent 11 years. He was most recently Director of Consultant Relations, responsible for business development and relationship management with global and regional investment consultants. He joined the firm initially in 2010 as a Client Service Representative, before becoming an Investment Consultant for three years. Ian holds a Bachelor of Science in Financial Management from Clemson University as well as the CFA and CAIA designations.

**Peter Mostarac, Head of North America at GAM**, said: "We are delighted to welcome Nick and Ian to the firm. They both bring a deep understanding of the North American market and institutional investors' needs. Their appointments represent our commitment to providing investment leadership, innovation and sustainable thinking to our clients in North America."

Jill Barber, Global Head of Institutional Solutions at GAM, said: "Peter's promotion and the appointments of Nick and Ian further strengthen our distribution capabilities in North America. We are committed to growing and deepening our presence in the region and to providing differentiated solutions to meet institutional clients' needs. I am delighted that GAM continues to attract such high calibre professionals while also being able to promote so strongly from within our own internal talent."

For more information, please contact:

**GAM Media Relations:** 

London: +44 (0) 207 393 86 99

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## **About GAM**

GAM is a leading independent, pure-play asset manager. The company provides active investment solutions and products for institutions, financial intermediaries and private investors. The core investment business is complemented by private labelling services, which include management company and other support services to third-party asset managers. GAM employed 652 FTEs in 15 countries with investment centres in London, Cambridge, Zurich, Hong Kong, New York, Milan and Lugano as at 30 June 2021. The investment managers are supported by an extensive global distribution network. Headquartered in Zurich, GAM is listed on the SIX Swiss Exchange with the symbol 'GAM'. The Group has AuM of CHF 126.0 billion¹ (USD 136.3 billion) as at 30 June 2021.

## Important legal information

The information in this document is given for information purposes only and does not qualify as investment advice. Opinions and assessments contained in this document may change and reflect the point of view of GAM in the current economic environment. No liability shall be accepted for the accuracy and completeness of the information. Past performance is not an indicator for the current or future development. All financial investments involve an element of risk.

<sup>&</sup>lt;sup>1</sup> Including CHF 22.8 billion of AuM (as at 30 June 2021) related to the redemption of a client which was communicated on 26 January 2021. The majority of AuM is expected to be transferred in the second half of 2021.